

TOP AGENT MAGAZINE

DAVID TUCKER



As a founding member of RE/MAX Fine Properties' RTT Home Group in Scottsdale, Arizona, David Tucker has every reason to be proud of his accomplishments. RTT Home Group currently ranks among the Top 1% statewide for all agents, and in the Top 2% nationwide. Additionally, they have been the #1 RE/MAX Team in Arizona for six consecutive years. With well over a decade of real estate experience under his belt, there are few better suited to providing excellent advocacy for his many grateful buyers and sellers, and David has more than earned his stellar reputation as an honest, hardworking and deeply knowledgeable real estate professional.

David began his illustrious career in real estate after working in the property management, contracting and maintenance management arenas. "My best friend had quit his job in the health club industry," recalls David, "and he became a real estate agent. He found success immediately out of the gate, and then spent two years cajoling me into quitting my job and joining him." His friend finally persuaded him, and David also found success quickly.

Currently, David oversees a team that includes three buyers' agents, and a personal assistant (his ex-wife, who he labels as indispensable.) Currently, more than 75% of David's overall business is based upon referrals, an incredible feat by any measure but even more so in the highly competitive world of real estate. "I think that has a lot to do with the excellent customer service I provide," says David, when asked how he has managed to inspire so much trust and loyalty amongst those he works with. "Even though I have a team, I take a very hands-on approach. We do not take an assembly line approach to working with clients. I'm involved with my accounts from beginning to end. I really enjoy getting in and rolling up my sleeves. I love problem solving, and I believe my clients appreciate that.

Perhaps the best evidence of David's excellence in customer service can be found in the scores of glowing reviews he has received, including this one from Zillow.com, on which site he holds an impressive five-star overall rating comprised of well over a hundred perfect reviews: *"David is the best! From our first contact & throughout our home sale process, he was knowledgeable and responsive. He knows the real estate market and his guidance was spot on. We would highly recommend him and would use his services again."*

There are many other reasons that factor into David's ascent in the real estate industry, and just a few of these would be the long-lasting relationships he forms with his clients, his comprehensive and intelligent marketing strategies and his fierce negotiation skills.

When he's not working, David enjoys nothing more than spending time outdoors with his fiancé and their two dogs. He is also an avid golfer, hiker and skier who enjoys giving back to his community in a variety of ways.

David's plans for the future of his business are straightforward: to continue building his already-thriving business, and to keep providing his buyers and sellers with the top-of-the-line service that has long been synonymous with his name.



For more information about David Tucker,
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